



#### OFFICE OF INTERNATIONAL RESEARCH COLLABORATION (OIRC)

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#### **OVERVIEW OF OIRC**





#### Mandate

- Advance MSU's global research agenda
- Help faculty win research grants (foundation & federal)
- Specialize in large, international, cross-college proposals
- Focus on International Studies and Programs (ISP)'s four thematic areas



# Approach

- OIRC uses its knowledge of MSU faculty capacity and the donor landscape to provide full-service, high-quality proposal development.
- Work collaboratively with ISP Centers and Units and ISP Advancement
- Also work with other units across campus



#### Who We Serve

- MSU faculty across the university (especially multidisciplinary faculty teams)
- ISP centers, units, & affiliated faculty
- ISP Dean
- Other units and centers across campus
- The whole university



# **OIRC Services**

- Proposal Development
- Budget & Contract services
- Connections
- Market Intelligence



#### **Proposal Development**

- Provide comprehensive management of proposal process
- Prepare and track calendars, task lists, and agendas
- Ensure proposal meets solicitation requirements and deadlines
- Edit and format proposal
- Collect and track all proposal pieces and appendices
- Write capability statements highlighting MSU's and PI's expertise
- Provide templates and examples
- Summarize and interpret solicitation
- Troubleshoot questions
- Final packaging

# **Budget and Contract Services**

- Create proposal budgets and budget narratives
- Liaise with OSP for budget approval
- Complete and route proposal documents
- Collect and complete certifications and personnel documents
- Liaise with sub-contractors and prepare sub documents
- Submit proposals to donors

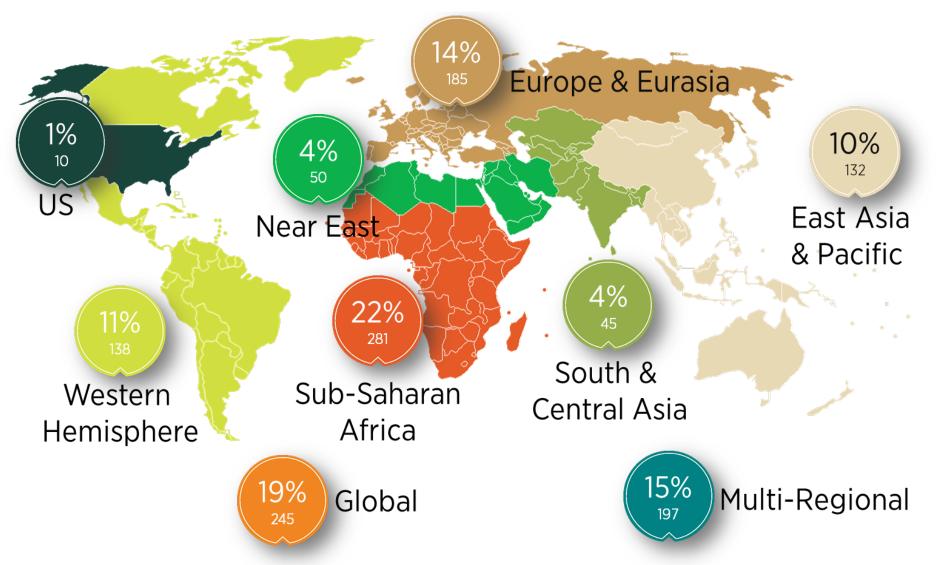
# **Market Intelligence**

- Assist faculty in identifying funding
- Send weekly email updates with funding opportunities
  - Sign up here: OIRC Funding Update sign-up form
  - (Or just go to <u>oirc.isp.msu.edu</u> and click on the first box)
- Conduct market research on donors, awardees, and funding trends
- Evaluate MSU's competitiveness on opportunities

#### Connections

- Facilitate collaborations with other MSU faculty
  - Networking events
- Link faculty with potential external partners
  - Other universities
  - Development firms
  - Strategic partners abroad

#### Number of International Awards CY2009-2018

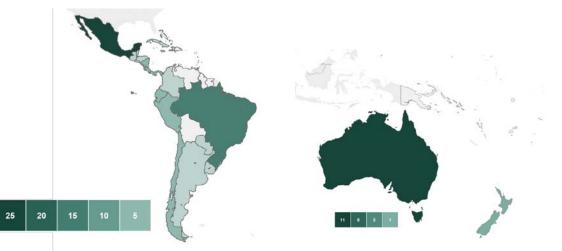


#### Number of International Awards by Region CY2009-2018











#### HOW RESEARCH ADMINISTRATORS CAN USE OIRC FOR HELP WITH GLOBAL PROJECTS





# Collaborations

- Answering questions/advising
- Collaborating at the pre-award stage
- Sharing market intelligence, events, and resources
- Sharing data about MSU's work in various countries
- Networking events
- Participating in on-campus groups

#### **Questions:**

- How does one find grant opportunities that align with faculty expertise/research? Who does the search? The would-be PI?
- How does one find that 'second' grant when funding on the first one is about to end? Do you have suggestions as to where to turn?

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