Let me first introduce these eight people...
Research Toward Impact: Challenges and solutions...

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Doing impactful research in international development

Requires...

• Good science (i.e., breakthroughs, inventions, discoveries, new knowledge)
• Partnerships
• Capacity building
• Outreach and communication
• Donor support (sponsorship-$$$

And last but not least...

• Good management (contracts, financial, administration)
  -- the grease that keeps all the parts of this global machine running...
Challenges of doing global research...

- Long distance
- Different time zones
- Different socio-political-cultural settings
- Different institutional and administrative capacity
- Different donor requirements and meeting their expectations
Implications for doing business

For Researchers like me...

- International travel (time, stress, risks)
- Need to work 24/7
- Sometimes, need in-country based staff to deliver results
- Language skills, cultural sensitivity
- Respect for people, rules, and cultural norms
- Patience, understanding, mentoring, coaching, training
Implications for doing business

For research administrators like you...

• Extra scrutiny (for high risk institutions)
• Patience and understanding
• Cultural sensitivity and respect for diversity
• Mentoring and training our partners
• Communication with donors and working on a tight reporting time frames

And sometime, it also requires...

• Traveling long distances (internationally)
• Working before and after hours
• Creativity in solving problems
As a researcher I appreciate the support I receive from the research administrative staff that...

• Lowers the transaction costs of managing sponsored grants, so that I can focus on research and providing technical leadership expected by our sponsors

• Help us meet our financial reporting requirements without any demand on my time

• Reinforces mutual accountability—which is the guiding principle underlying all our relationships, activities, and transactions in doing global research, especially when it is funded by tax payers and philanthropists
THANKS FOR YOUR TIME....